

Council Meeting 6-11-01

Start: 8:07pm

Present: Matt Schultz, Katie Wittman, Mansukhani, Mike Schoenike; Johanna Wilbert, Mark Scheuer, Jonathan Gapen, Mark Gillen, Mike Lisle, Mark Quigley, Steve Schroeder

### **Approval of the minutes of May 21**

Amend minutes to change minutes to reflect that Terry McGuinness is not an LTE, but rather a Program Assistant.

Motion to accept minutes: Mike Schoenike, Second Katie Wittman

### **Rounds**

Katie Wittman – Kickoff tomorrow, and next Tuesday for Outing club. Day of Instruction this Saturday.

Mike Lisle – Commodore of Hooper's Sailing – Pirate's Day this Saturday. Getting badger sloops and \$25,000 through a loan – from MUBA

Prem – Say no more, it's The Prem.

Mark Quigley – Scuba Rep. Just getting back from vacation. Doesn't know what's been going on with council during that time.

Johanna – riding – she will delay commenting as there will be much to discuss tonight.

Mark Gillen – We still love him after all this time.

Mark Scheur – Nothing new.

Jonathan Gapen – Marketing for stables and riding nearing completion.

Mike Schoenike – youth instruction coming into light soon.

Steve Schroeder – He's finally got a haircut that he can set his watch to.

Matt Schultz – My nose runneth over with this coldeth that I haveth.

### **Unified Membership Refund Policy**

The office is moving most membership functions to a Point of Sale Program (POS). As part of this, the office is requesting that a general refund policy is adopted by the council. With a general refund policy, preprinted conditions of membership can be printed on the back of the receipts produced by the POS.

Mark Gillen: Unified POS – to sell memberships and everything, books, trips, etc. One form for all members. It was purchase two months ago, and should be online tomorrow. Membership forms will occur

on paper when not at this desk. It'll be easier with a standardized release liability form. Standard alcohol forms on receipts, work hours, etc. All this and refund policy on the back of the form.

Motion to consider refund policy adaptation– matt, Second – Johanna  
Passed by all

Motion to come up with a proposed refund policy – july  
Mike, second – Katie

Passed

Discussion on how to approach the membership issue will be at a later date.

### **Council Expectations for the Hooper Riding Club and its Stable.**

Mike – gives a brief history of the motion: In June of 2002 there is a balloon payment due on the farm mortgage. This loan will need to be refinanced at that time with the support of the Memorial Union Building Association (MUBA). Furthermore, the stable has an outstanding loan from MUBA. It is believed that some of the Trustees of MUBA might not support the renewal of the loan for the stable, unless it is shown that the stable is financially viable. With this in mind, it is time for council to ensure that we do everything reasonable to retain the stable without increasing the financial burden of the Hooper organization or MUBA. It seems apparent that a long-term plan is needed.

Motion:

Therefore, I move that Council officially call for a 5-year strategic plan from the Riding Club (“the Club”). This plan should provide long-term plans for both the club and the Hooper Equestrian Center (“the Stable”). (They may present this as separate plans for each or as one plan.) This plan must specifically describe strategies to achieve the following:

A) Both the Club and the Stable will each become profitable for the fiscal year 2001-2002 and remain profitable for the foreseeable future. This is to be done with conservative budgets. (i.e. continuing to estimate low on revenues and estimate high on expenses)

B) The money owed to the rest of the Hooper organization (i.e. debt incurred by operating budgets in the red over the last few years) will be fully repaid by the end of the fiscal year 2016-2017. This should include a payment schedule.

C) Continue to ensure that all payments on the Mortgage and on the loan from MUBA are made in full and on time.

D) Continue to maintain an Equestrian center that provides facilities that are safe, comfortable, and desirable for the Club, any of the Club's subsidiaries, and the boarders.

This strategic plan should be presented to Council by the first Thursday in August. The plan will be reviewed by Council, the Outdoor Programs Office, an independent auditor, and again by Council. They

will review for accuracy, feasibility, and compliance with Hooper, Union, University, State, and Federal regulations.

It is recommended that the strategic plan be developed by a committee consisting of members of the Stable Board of Directors, member(s) of the Club, member(s) of Council, people with a horse background, people from a farming background, and people from a business background.

Finally, the Club and the Stable must demonstrate to Council by its [Council's] last meeting of December 2001 that they are successfully implementing the strategic plan.

Discussion:

Elaine – Addressed the issue of refinancing with Ted in March. For various reasons, it did not happen, but mainly since Ted claimed that rates would go down further. Roll some of the current debt into the new loan to feed back the money into Hooper's

Prem: Where does stable go from now, not what has happened up until now

Mike: Dealing with things as they emerge, does not help that stable situation.

Elaine: Are you aware that we have a strategic plan committee. They are awaiting my commands

After June 18th

Mike Lisle: What good is an auditor

Mike Schoenike: Budget from stable turned out to be 16,000 in debt.

Mark Gillen – Union has an internal auditor

Prem: Original intent of auditor – this plan, not the problem. To recheck the budget for this year.

Mark: Consultant from outside?

Mike: It's not our business to take over the decisions

Elaine: What about option D? What's this safe business?

Prem: we don't want to sacrifice safety due to budgetary constraints.

Mike: What changed in the previous two months to repeat the cycle. A 17,000 swing between the revised budget and the current situation.

Elaine: If we submit budgets that are actual, they won't get approved.

Mike.. Do you have the time to map out a 5 year plan?

Elaine: Yes. Stable club has one headed by Sandy Plisch. She has been affiliated with the club for about 30 years.

Mark G: Long term viability vs. short term viability. This plan deals with long term. Budget currently structure, the stable must be full.

Prem: Or is profitable – not just full.

Elaine: We need to find the exact break-even point. There are many trade offs to the.

Mike: Has MUBA made any formal statements about the situation? Would you like to have a member from MUBA?

Elaine: No – we

Prem: We are losing focus of the discussion. Time to refocus on the issue at hand.

Mike: What was the original repayment date?

Johanna: It's part of the retained earnings.

Prem: We have to act on this motion now.

Second by Mike Lisle

Vote by roll:

Katie Wittman- yea

Mike Lisle – yea

Mark Quigley – yea

Johanna Wilbert – yea

Mark Scheuer - yea

Jonathan Gapen - yea

Mike Schoenike – yea

Matt Schultz - yea

Motion approved, will be read 25<sup>th</sup> of June 11, 2001 by the secretary.

Next meeting will be at the

1<sup>st</sup> Thursday in August – budget plan must be in place by then.

**Old Business / New Business**

June 25<sup>th</sup> meeting here at Bradley Lounge

Inform – WUD 21<sup>st</sup> to 23<sup>rd</sup> of August – at Devil's head

Motion to adjourn Mike Sc, second by Katie.

Meeting out at 9:02pm